

## ***“Networking—With People and Organizations”***

College of St. Mary  
7000 Mercy Road, Omaha  
Walsh Bldg, CSM Planning Room, Room #148  
10:00am-Noon  
January 21, 2012

**Facilitator:** Marilyn Bombac, PhD

### **OUTPUT**

*We reviewed the priorities from our October 15<sup>th</sup> event at Mahoney State Park, and the data from research studies regarding Women in Leadership—these provided us with the “why” and “what”. Marilyn Bombac presented the overall process (the “how”) that we will be following in taking action on our initiatives.*

### **THE OVERALL PROCESS (“HOW”)**

- Begin with the end in mind (August 2010)
  - *“Nebraska Women Reaching Their Full Potential in Their Chosen Fields”*
- Face reality—the honest truth (research 2010-2011)
- Focus on the issues (October 2011)
- Ask the hard questions (October 2011)
- Engage trusted partners (beginning January 2012)
- Work on common goals
- Actively participate in creating real solutions

*We then clarified the term “networking”, and also identified attributes of possible people/organizations that may qualify as trusted partners with us.*

## **NETWORKING**

- Connecting with People and Organizations
  - Inspire/Empower
  - Encourage Action
  - Benefits Individuals/Community
- “enlightened self-interest”
- “and” vs “or”
- “net” – gather
- Identify positive idea of “networking”
- Take action
- WIFM (What’s In It For Me)

## **PEOPLE/ORGANIZATIONS**

- Shared interests
- Shared ideas
- Common objectives
- Common mission
- Want to change
  - Focused effort on the 80%
- Based on trust – win-win
- “Baby Blossoms” infrastructure design

### **Inspire**

Feeling

Take

From within

### **Empower**

Tools

Give

Act/Develop

**Next Meeting:** Saturday, February 18, 2012, 10:00a.m.-Noon  
College of St. Mary, Walsh Hall, Room #148

### **ACTION STEPS:**

- Identify organizations (who?)
- Identify people (who?)
- Create message (what?)